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Title	Correlates of achievement goal orientations in physical activity: A systematic review of research
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Source	<i>European Journal of Sport Science</i> , 3(5), 1-20
Published by	The Association for Science Education

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<http://www.tandfonline.com/10.1080/17461390300073504>

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**EUROPEAN JOURNAL OF SPORT SCIENCE, *in press***

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Correlates of Achievement Goal Orientations in Physical Activity:

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A Systematic Review of Research

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Manuscript submitted: 12 June 2003

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1<sup>st</sup> revision submitted: 28 November 2003

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2<sup>nd</sup> revision submitted: 15 December 2003

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## Abstract

1  
2 There has been a plethora of studies in the past decade investigating task and ego  
3 achievement goal orientations in physical activity settings and how they might be  
4 associated with various cognitive, affective and behavioural variables. Although  
5 comprehensive narrative reviews of the field exist, no systematic review has been  
6 reported except one meta-analysis on only goals and affect. The present paper, therefore,  
7 reports a systematic review of 10 correlates of achievement goal orientations across 98  
8 studies and 110 independent samples (total  $N=21,076$ ). Studies are invariably cross-  
9 sectional, leading to an inability to conclude causal effects, and are biased towards young  
10 people. Frequencies and effect size calculations show associations of varying magnitude  
11 between a task orientation and a). beliefs that effort produces success (positive  
12 association: +), b). motives of skill development and team membership (+), c). beliefs that  
13 the purpose of sport/PE is for fostering mastery, fitness, and self-esteem (+), d).  
14 perceptions of competence (+), e). positive affect (+), f). negative affect (negative  
15 association: -), g). parental task orientation (+), and h). various measures or markers of  
16 behaviour (+). Associations of varying magnitude were found between an ego orientation  
17 and a). beliefs that possessing ability produces success (+), b). motives of  
18 status/recognition and competition (+), c). beliefs that the purpose of sport/PE is for social  
19 status (+), d). perceptions of competence (+), e). unsportspersonlike attitudes,  
20 endorsement of intentionally aggressive sport acts, and the display of aggressive  
21 behaviours in sport (+), and f). parental ego orientation (+).

22 Key words: achievement goal orientations, task, ego, motivation, systematic review.

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1 Much of contemporary research on achievement motivation in physical activity settings  
2 during the past decade or so has been based on an achievement goal approach (Duda & Hall,  
3 2001; Roberts, 2001b), with this, in turn, based on seminal work in educational and other  
4 settings (Dweck, 1999; Nicholls, 1989). It is argued that achievement goals represent an  
5 integrated and systematic approach to the study of human motivation in achievement settings  
6 because they encompass not just the reasons for engaging in an achievement task but also the  
7 standards or criteria for judging successful performance (Pintrich, 2000).

8         Achievement goals reflect how people define success. An assumption is that the goal  
9 of action is the demonstration of competence. Consequently, the perception of competence or  
10 ability becomes central. Although different labels have been used in achievement goals  
11 research, there is agreement that two major achievement goals operate. The first focuses on  
12 self-referenced mastery or learning how to do the task and is usually labelled “task-  
13 involvement” goal. The second emphasises normative comparison of ability or performance  
14 relative to others and is labelled “ego-involvement” goal (Pintrich, 2000). Furthermore,  
15 variations in these goal perspectives are thought to be linked to different cognitive, affective  
16 and behavioural outcomes. Specifically, a more motivationally positive pattern is predicted  
17 by task goals and a less positive pattern is associated with ego goals, with the latter  
18 depending on various factors such as perceived competence (Dweck, 1999; Nicholls, 1984,  
19 1989).

20         According to Nicholls (1989), two conceptions of ability manifest themselves in the  
21 goals individuals pursue when engaging in achievement-related activity. Individuals tend to  
22 employ the undifferentiated conception of ability – where ability is not differentiated from  
23 effort - when they are engaged in tasks that are characterised by low social evaluation, low  
24 emphasis on competition, and learning processes that are highly valued. When this  
25 conception of ability is induced, individuals are in the state of task involvement. On the other

1 hand, the more differentiated conception of ‘ability as capacity’ is used when the situation is  
2 characterised by high evaluation or as a test, events that increase public self-awareness (e.g.,  
3 presence of others), or interpersonal competition or comparison. When the differentiated  
4 conception of ability is activated, individuals are said to be ego-involved. The activation of  
5 task and/or ego involvement is dependent on the dispositional orientation of the individual  
6 and/or the perceived situational climate. Dispositional task and ego goal orientations are the  
7 individual tendencies, or preferences, for one or both of these states of involvement. Research  
8 has shown that task and ego orientations are largely orthogonal and therefore individuals can  
9 be low or high in both, or be low or high in one but not the other (Fox, Goudas, Biddle, Duda,  
10 & Armstrong, 1994; Roberts, Treasure, & Kavussanu, 1996).

11       Much of the literature examining goal orientations in physical activity settings has  
12 investigated the motivational, affective and behavioural concomitants of dispositional goal  
13 orientations. Reviews have been published and have provided valuable summaries of the field  
14 (e.g., Duda & Hall, 2001). However, with the exception of the focused meta-analysis by  
15 Ntoumanis and Biddle (1999) on achievement goals and affect, we are not aware of a  
16 published review on the correlates of achievement goal orientations using established  
17 systematic review procedures, as recognised in health and other research domains (see Egger,  
18 Davey Smith, & Altman, 1995). This is the purpose of this paper. Specifically, the aim is to  
19 systematically review<sup>1</sup> studies that have examined the correlates of dispositional goal  
20 orientations during the last decade. This is considered an important research task because of  
21 the growing number of studies in the field and the almost exclusive use of non-systematic  
22 narrative review procedures.

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<sup>1</sup> A systematic review is recognised as a method of clear search, inclusion and exclusion strategies that yield a defined set of studies for review. This contrasts with traditional ‘narrative’ reviews where such strategies are not explicit and, as such, the reader is unsure as to the inclusive or biased nature of the literature being reviewed. A meta-analysis is a specific method of systematic review where effect sizes are calculated for relationships between variables or for differences between groups. Not all sets of literature are appropriate for a meta-analytic review due to the disparate nature of studies.

## 1 Method

2 The body of research concerning the correlates of goal orientations is extensive. Two  
3 steps were taken to limit the search for the purposes of coherence. First, only studies using  
4 either the Task and Ego Orientation in Sport Questionnaire (TEOSQ) (Duda & Whitehead,  
5 1998) or the Perception of Success Questionnaire (POSQ) (Roberts, Treasure, & Balague,  
6 1998) to measure dispositional goal orientations in sport and physical activity domains were  
7 included. All types of physical activity were included to enable greater generalisability of  
8 findings. Second, only published articles in the English language from 1990 to 2000 were  
9 included. Unpublished articles, conference papers, dissertations, qualitative studies, and  
10 studies in languages other than English were excluded, as were papers not reporting data on  
11 associations or group differences between goal orientations and cognitive, affective or  
12 behavioural variables. The latter papers would typically be narrative reviews. However,  
13 studies were not excluded on methodological criteria (e.g., cross-sectional designs) because  
14 we wished to assess the methodological trends as part of the systematic review.

15 Studies were identified by means of computer searches (ISI Web of Science, BIDS,  
16 First Search, Sport Discus, and PsychLit), manual searches of reference lists, as well as  
17 searches of extensive personal files of five researchers in the field. Key words used in the  
18 electronic search were: goal orientations, achievement goals, goal perspectives, task and ego  
19 goals, goals, motivation, beliefs, anxiety, enjoyment, intrinsic motivation, sport, exercise,  
20 physical activity, and physical education (PE). Using these selection and inclusion criteria,  
21 we analysed 98 studies (papers), involving 110 independent samples. A quantitative  
22 assessment of research trends was conducted through either the calculation of effect sizes or  
23 quantified trends of study characteristics, such as percentages or frequencies. Where effect  
24 size calculations were possible, we used information, if available, from each study on sample  
25 size, reliability (internal consistency), and correlation coefficients provided in the articles.

1 Correlation coefficients were corrected for sampling error and measurement error according  
2 to the procedures suggested by Hunter, Schmidt, and Jackson (1982). We provide only the  
3 true population effect sizes (i.e., reported correlations corrected for attenuation). When  
4 reporting effect sizes, we used Cohen's (1992) criteria of 0.10, 0.30, and 0.50 to represent  
5 'small', 'medium' and 'large' effect sizes respectively. Due to the limited number of studies  
6 in some areas, tests for moderation were not conducted.

7 Ten main categories of correlates of achievement goal orientations were identified. These  
8 report associations between goal orientations and:

- 9 • beliefs about the causes of success
- 10 • beliefs about the purposes of sport and physical education
- 11 • the use of learning and competitive strategies
- 12 • perceptions of competence
- 13 • motives for participation
- 14 • positive affect
- 15 • negative affect
- 16 • attitudes towards intentional aggressive acts, rule violations, and cheating
- 17 • perceptions of significant others' goal orientations
- 18 • motivation-related behaviours.

## 19 Results

20 Of the 110 independent samples reviewed, ages ranged from 10 to 64.5 years, but the  
21 majority (74.2%) involved young people aged between 11 and 19 years. Most assessed goal  
22 orientations using the TEOSQ (80.6%). The total sample size reviewed was 21,076.

23 Results will be presented in categories. In each case, the predictions of goal perspectives  
24 theory will be stated and tested through the results of the systematic review. Summary

1 quantified findings are presented but, for the sake of brevity, summary tables listing each  
2 study are not (they are available from the first author).

### 3 Beliefs about the Causes of Success

4 Nicholls (1989) suggested that beliefs about the causes of success and goal  
5 orientations form a 'personal theory' with regard to how people operate in achievement  
6 settings. It is predicted that task orientation, due to its emphasis on effort, is positively  
7 associated with the belief that hard work and collaboration with peers lead to success. On the  
8 other hand, ego orientation, with its focus on demonstrating superiority, is positively related  
9 to the view that success is achieved through having high ability, or through external factors  
10 such as cheating or deception.

11 We located 28 studies with 27 independent samples across eight different countries  
12 (17 from USA, 4 from the UK, one study each from other countries) using a wide variety of  
13 participants, including high school students, disabled athletes, elite student athletes, summer  
14 camp participants, and adults (Biddle, Akande, Vlachopoulos, & Fox, 1996; Boyd &  
15 Callaghan, 1994; Carpenter & Morgan, 1999; Duda, Fox, Biddle, & Armstrong, 1992; J.L.  
16 Duda & Nicholls, 1992; Duda & White, 1992; Fry & Fry, 1999; Guivernau & Duda, 1994;  
17 Guivernau & Duda, 1998; Hom, Duda, & Miller, 1993; King & Williams, 1997; Lochbaum  
18 & Roberts, 1993; Newton & Duda, 1993; Newton & Duda, 1999; Newton & Fry, 1998;  
19 Roberts & Ommundsen, 1996; Roberts et al., 1996; Seifriz, Duda, & Chi, 1992; Solmon &  
20 Boone, 1993; Spray, Biddle, & Fox, 1999; Treasure & Roberts, 1994, 1998; Van-Yperen &  
21 Duda, 1999; Viira & Raudsepp, 2000; Walling & Duda, 1995; White & Duda, 1993; White &  
22 Zellner, 1996). The total number of participants was 4464 (range = 47-385, Mean n = 179).  
23 Seven studies involved students less than 14 years of age (26%) and six studies (22%)  
24 sampled university students aged 20 years and above. Only one study examined older adults

1 (Newton & Fry, 1998). The majority of these studies employed the TEOSQ (85.7%) as the  
2 measure of achievement goal orientations.

3 All studies were cross-sectional using questionnaires to examine the relationships  
4 between achievement goals and beliefs about the causes of success. The vast majority of the  
5 studies used the Beliefs About Causes of Success in Sport Questionnaire (BACSSQ) by Duda  
6 and Nicholls (1992). Almost all studies reported a positive relationship between task  
7 orientation and effort beliefs. Ego orientation was clearly related to ability beliefs and four  
8 out of eight studies found a positive relationship between ego orientation and  
9 deception/external factors. This relationship seems to be stronger among males than females.

10 From the 28 studies, 19 qualified for meta-analytic calculations because the relevant  
11 information was provided in the published articles. This yielded a total of 2,642 participants.  
12 The effect size for task orientation on effort was .47, a moderate-to-large effect (Cohen,  
13 1992). The effect size for task orientation on ability beliefs was .08, and deception -.07. For  
14 ego orientation, the effect size for ability beliefs was .45, for effort .05, and deception .06.

#### 15 Beliefs about the Purposes of Sport and Physical Education

16 Nicholls (1989) has argued that an individual's propensity towards task or ego  
17 involvement is related to the beliefs one holds concerning the wider purposes of the  
18 achievement activity. For example, task orientation has been found to link with the beliefs  
19 that the purpose of education is to gain knowledge and becoming a useful citizen in society,  
20 while ego orientation relates to the belief that the purpose of schooling is to enhance one's  
21 social status and gain wealth.

22 We located and reviewed 10 studies in physical activity with 2041 participants (range  
23 = 132-338; Mean n = 204) (Carpenter & Yates, 1997; Newton & Fry, 1998; Ommundsen &  
24 Roberts, 1996; Papaioannou & Macdonald, 1993; Roberts & Ommundsen, 1996; Roberts,  
25 Hall, Jackson, Kimiecik, & Tonymon, 1995; Treasure, Carpenter, & Power, 2000; Roberts,

1 Treasure, & Hall, 1994; Walling & Duda, 1995; White, Duda, & Keller, 1998). There were  
2 four studies from the USA, three from the UK, two from Norway and one from Greece. Four  
3 studies looked at school-aged children or athletes, four examined adult elite athletes, and two  
4 involved university students. Eight of the ten studies reported data on males and females.

5 In line with classroom investigations, research in physical activity has consistently  
6 demonstrated that a task orientation is associated with the belief that the purpose of sport is to  
7 promote mastery and the values of effort exertion, enhance social responsibility, as well as  
8 encourage lifetime participation. We found that 75% of our studies supported this. Ego  
9 orientation has been linked to the belief that sport is a means of enhancing one's status and  
10 recognition and all studies supported this. Two studies investigating the purposes of school  
11 PE were also consistent with those from the competitive sport domain.

12 It was difficult to quantify the results across the 10 studies due to the diversity of  
13 methods and analyses used, as well as studies not reporting some correlations. Thus, the  
14 meta-analysis only involved 3 independent samples (n=578). Results should therefore be  
15 viewed with caution. Results showed that task orientation had a positive relationship with  
16 mastery/cooperation (.56), fitness/health (.37), self-esteem (.48), and being a good citizen  
17 (.32) as purposes of sport and/or PE. The effect of task orientation on social status was .05.  
18 On the other hand, ego orientation had a large association with social status (.53) and a  
19 moderate association with self-esteem (.29). The effect sizes of ego orientation on  
20 mastery/co-operation (-.08) and fitness/health (.06) were very small.

### 21 Use of Learning and Competitive Strategies

22 Nicholls (1989) has proposed, and subsequent empirical work has demonstrated, that  
23 personal theories of achievement, built on goal orientations, comprise beliefs about the causes  
24 of success. It has been suggested that these beliefs may be reflected in the achievement  
25 strategies athletes adopt during practice and competition, and hence may be associated with

1 dispositional achievement goals (Roberts & Ommundsen, 1996). Individuals who believe  
2 that effort leads to success value practice and competition as a means to gain improvement.  
3 Conversely, individuals who view high ability as the main cause of success in sport are more  
4 likely to devalue the role of practice and focus on competition as a means to demonstrate  
5 their ability. Thus, task orientation is predicted to be related to the use of more effective  
6 learning and competitive strategies, such as mastery and problem-solving, whereas ego  
7 orientation is expected to be associated with maladaptive learning and performance strategies,  
8 such as avoiding practice and focusing on outcome.

9         We located four studies using four independent samples (Lochbaum & Roberts, 1993;  
10 Roberts & Ommundsen, 1996; Roberts et al., 1995; Solmon & Boone, 1993). Overall, 872  
11 participants were included (range = 90 - 338; Mean n = 218). Samples were reported from  
12 the USA (k = 3) and Norway (k=1). Two studies (50%) reported data on both males and  
13 females, while the remaining two did not specify participants' sex. Age of participants, when  
14 reported, reflected adolescents and young adults. All studies were cross-sectional.

15         Task orientation was linked to adaptive achievement strategies (e.g., practice mastery,  
16 persistence in practice, or exerting effort in competition) in three studies (75%), and inversely  
17 associated with practice avoidance in one study. The role of ego orientation is less clear as it  
18 has been linked to both adaptive and maladaptive achievement strategies, such as practice  
19 avoidance and seeking practice in one study. No appreciable relationship between ego  
20 orientation and achievement strategies was identified. Correlations and canonical loadings  
21 were moderate in size.

## 22 Perceived Competence

23         The interplay between individuals' achievement goal orientations and perceptions of  
24 competence in determining motivational patterns represents a critical component of goal  
25 perspective theory (Duda & Hall, 2001; Nicholls, 1989). Duda, Chi, Newton, Walling and

1 Catley (1995) have argued that individuals are likely to be more or less task- and/or ego-  
2 oriented regardless of how able they think they are at an activity. On the other hand,  
3 theoretical tenets suggest that task-oriented individuals employ a less differentiated  
4 conception of ability and focus on self-referenced criteria such as task mastery and self-  
5 improvement. Therefore, task orientation should develop or maintain levels of perceived  
6 competence. Ego-oriented individuals, in contrast, are more concerned with the adequacy of  
7 their ability in comparison with others, which should increase the likelihood of feeling  
8 incompetent on occasions. Associations between task and ego goal orientations and perceived  
9 competence, however, are often not the central focus of research studies and therefore not  
10 regularly reported.

11 We located 29 published papers and 30 independent samples that have examined  
12 relationships between goal orientations and perceived competence (Biddle, Soos, &  
13 Chatzisarantis, 1999; Boyd & Callaghan, 1994; Boyd & Yin, 1996; Dorobantu & Biddle,  
14 1997; Duda et al., 1995; Duda & Nicholls, 1992; Dunn, 2000; Ebbeck & Becker, 1994;  
15 Ferrer-Caja & Weiss, 2000; Fox et al., 1994; Goudas, Biddle, & Fox, 1994b; Goudas, Biddle,  
16 Fox, & Underwood, 1995; Guivernau & Duda, 1998; Hatzigeorgiadis & Biddle, 1999; Hodge  
17 & Petlichkoff, 2000; Hom et al., 1993; Kimiecik, Horn, & Shurin, 1996; Lintunen, Valkonen,  
18 Leskinen, & Biddle, 1999; Liukkonen, Telama, & Biddle, 1998; Ommundsen & Pedersen,  
19 1999; Papaioannou & Theodorakis, 1996; Seifriz et al., 1992; Spray, 2000; Stephens, 1998;  
20 Vlachopoulos, Biddle, & Fox, 1996, 1997; Williams, 1994; Williams & Gill, 1995; Xiang &  
21 Lee, 1998). Overall, 6,410 participants were studied (range = 24-723, Mean  $n = 213.7$ ).  
22 Samples were reported from 8 countries, with the majority from the USA ( $k = 16$ ) and the  
23 UK ( $k = 7$ ). Over 80% of studies reported data on both males and females. Twenty-five  
24 studies (83.3%) examined participants under 20 years of age, with 12 of these samples  
25 reporting a mean age of under 14 years. The remaining samples looked at participants in their

1 twenties; no studies were identified which reported relationships between goal orientations  
2 and perceived competence in older adults.

3         The measurement of perceived competence was varied, including single items,  
4 adaptations of educationally-based measures to specific athletic activities, and use of adapted  
5 perceived competence subscales from the Intrinsic Motivation Inventory (IMI) (McAuley,  
6 Duncan, & Tammen, 1989) and the Physical Self-Perception Profile (PSPP) (Fox & Corbin,  
7 1989). Most studies (93.3%) utilised the TEOSQ.

8         The vast majority of studies reported relationships between goals and perceived  
9 competence (simple correlations, canonical correlations, path coefficients), with one  
10 reporting mean differences according to goal profiles (Fox et al., 1994). Just under half of the  
11 samples (48%) revealed a positive relationship between both task and ego goals and  
12 perceptions of competence, and a further 31% showed a positive relationship between either  
13 goal orientation and perceived competence (5 studies reported a significant positive  
14 relationship for task orientation only, and 4 studies reported a significant positive relationship  
15 for ego orientation only). Nearly all positive relationships were small with correlations rarely  
16 exceeding 0.3. No significant association between either goal orientation and perceived  
17 competence was found in 21% of the studies. Meta-analysis ( $K = 26$ ) revealed small-to-  
18 moderate effect sizes for goal orientations on perceived competence (task orientation-  
19 perceived competence .25, ego orientation-perceived competence .24).

#### 20 Motives for Participation

21         It is claimed that achievement goals are predictive of individuals' motives for  
22 participation in sport (Duda, 1993). Primary motives include the development of skill, fitness  
23 enhancement, affiliation, the desire to be part of a group or team, competition, and fun  
24 (Gould & Petlichkoff, 1988). It has been argued that the way one predominantly defines  
25 success and construes competence is logically related to an individual's priorities in

1 achievement settings (Duda, 1993, 2001; Roberts, 1992, 2001a). Thus, the ego-oriented  
2 person who is primarily concerned with demonstrating superior ability over others would be  
3 expected to participate in sport in order to demonstrate normative competence and receive  
4 recognition for this. Ego orientation, therefore, is likely to be coupled with more extrinsic  
5 motives for participation, such as social recognition and gaining status. In contrast, the task-  
6 oriented person, who is primarily concerned with skill mastery and learning, would be  
7 expected to participate in sport for skill development, enjoyment, and other intrinsic facets of  
8 the experience that are conceptually consistent with this achievement goal. Task orientation,  
9 therefore, should be related to more intrinsic motives for involvement, such as developing  
10 skills and being part of the team.

11         We located two studies using two independent samples that have examined  
12 achievement goals in relation to motives for participation in sport (White & Duda, 1994;  
13 Zahariadis & Biddle, 2000). A total of 647 (range = 235 – 412; mean = 323) participants  
14 were studied. The first study was conducted in the USA, the second in the UK, and they  
15 included both males and females ranging in age from 11 to 26 years old. Both studies used  
16 the TEOSQ and the Participation Motivation Questionnaire (Gill, Gross, & Huddleston,  
17 1983) and both were cross-sectional.

18         Task orientation was positively related to skill development and team membership in  
19 both studies, positively related to competition, fitness and affiliation in one study, and  
20 inversely associated with status/recognition in one study. Ego orientation, on the other hand,  
21 was positively linked to status/recognition in both studies, and competition in one study, and  
22 inversely associated with energy release and team atmosphere in one study. Associations  
23 were generally moderate in magnitude.

## 1 Positive Affect

2           One of the most widely studied correlates of goal orientations is positive affect.  
3 Usually this has been operationally defined as enjoyment, intrinsic interest and satisfaction.  
4 According to motivational research, task orientation enhances intrinsic motivation because  
5 the focus is on task mastery, promoting challenges and supporting autonomy (Deci & Ryan,  
6 1985; Dweck & Leggett, 1988). In contrast, ego orientation produces external pressures to  
7 perform well thereby leads to an increase in anxiety and possible diminishing of intrinsic  
8 motivation. Theoretically, therefore, task orientation should be positively related to positive  
9 affect because the achievement activity is experienced as an end in itself and is more likely to  
10 be regulated by self-determined rather than controlling reasons for involvement. Ego  
11 orientation should be either unrelated or negatively related to positive affect because  
12 involvement in the activity is experienced as a means to an end, in this case to demonstrate  
13 superior ability over others, hence is more likely to involve controlling forms of behavioural  
14 regulation (Deci & Ryan, 1985).

15           Ntoumanis and Biddle (1999) conducted a meta-analysis of achievement goals and  
16 positive and negative affect in physical activity settings. A total of 37 published articles and  
17 conference abstracts, including 41 independent samples ( $N = 7950$ ), were examined. Results  
18 showed that for task orientation and positive affect the effect size was small-to-moderate ( $r =$   
19  $.36$ ), but higher when measurement and sampling error were accounted for ( $r = .55$ ). In  
20 contrast, the effect size for ego orientation on positive affect was positive but very small ( $r =$   
21  $.07$ ). The authors reported that all studies were correlational and thus no causal relationships  
22 could be inferred. This indicates that there is a need for experimental studies to examine the  
23 effects of goals on affective outcomes.

24           We located 48 published papers, including 47 independent samples (Balaguer, Duda,  
25 & Crespo, 1999; Biddle et al., 1996; Boyd & Callaghan, 1994; Boyd & Yin, 1996; Brunel,

1 1999; Carpenter & Morgan, 1999; Cury et al., 1996; Digelidis & Papaioannou, 1999;  
 2 Dorobantu & Biddle, 1997; Duda et al., 1995; Duda et al., 1992; Duda & Nicholls, 1992;  
 3 Ferrer-Caja & Weiss, 2000; Fox et al., 1994; Fry & Fry, 1999; Goudas, Biddle, & Fox,  
 4 1994a; Goudas et al., 1994b; Goudas et al., 1995; M. Guivernau & Duda, 1998; Hom et al.,  
 5 1993; Kavussanu & Roberts, 1996; Kim & Gill, 1997; Lintunen et al., 1999; Liukkonen et al.,  
 6 1998; Newton & Duda, 1993; Newton & Duda, 1999; Newton & Fry, 1998; Ntoumanis,  
 7 Biddle, & Haddock, 1999; Ommundsen, Roberts, & Kavussanu, 1998; Papaioannou & Kouli,  
 8 1999; Papaioannou & Theodorakis, 1996; Roberts & Ommundsen, 1996; Roberts et al., 1995;  
 9 Roberts et al., 1996; Seifriz et al., 1992; Spray, 2000; Spray et al., 1999; Stephens, 1998;  
 10 Treasure & Roberts, 1998; Viira & Raudsepp, 2000; Vlachopoulos & Biddle, 1996;  
 11 Vlachopoulos et al., 1996, 1997; Vlachopoulos & Biddle, 1997; Williams & Gill, 1995;  
 12 Xiang, Lee, & Solmon, 1997; Yoo, 1999). Overall, 12,275 participants were studied (range =  
 13 24-1070; Mean n= 261.2). Samples were reported from 12 countries, with the majority from  
 14 the USA (k=19), the UK (k=13) and the rest of Europe (excluding the UK) (k=12). Most  
 15 studies reported data on both males and females (85.1%). Samples tended to be young with  
 16 51.1% including those less than 14 years of age. Just under one quarter (23.4%) sampled  
 17 those aged 20 years or above but only one study investigated older adults (Newton & Fry,  
 18 1998).

19 The measurement of positive affect included an assessment of enjoyment (76.6%),  
 20 satisfaction (10.6%), 'positive affect' (6.4%; either from the PANAS or a study-specific  
 21 measure of generalised positive affect), as well as other scales (8.5%; e.g., flow). Of the 36  
 22 studies assessing enjoyment, most used the enjoyment or satisfaction/interest subscales from  
 23 either the IMI (McAuley et al., 1989) (55.6%) or Duda and Nicholls' (1992) scale (30.6%).

24 Results reported either correlations between goals and measures of positive affect or  
 25 mean differences in positive affect between goal profile groups. The results were highly

1 consistent with 42 of 47 studies (89.4%) reporting a positive association between task  
2 orientation and positive affect. For ego orientation, two of 44 studies (4.5%) showed a  
3 negative association with positive affect, 31 (70.5%) showed no association, and 11 (25%)  
4 showed a positive association. Of these 11 studies, four (36.4%) reported higher positive  
5 affect scores for those with high task and high ego, while seven (63.6%) studies showed an  
6 effect for ego orientation alone. We were able to calculate effect sizes for 39 studies  
7 (N=10272) and found a moderate-to-strong effect for task orientation on positive affect (ES =  
8 .43), but no association between ego orientation and positive affect (ES = .05), confirming the  
9 findings of Ntoumanis and Biddle (1999).

10         It has often been suggested that a high task orientation, either alone or in combination  
11 with a high ego orientation, is motivationally adaptive and likely to lead to positive affect  
12 (Biddle, 2001). In analysing the 11 studies showing higher positive affect scores for those  
13 with a high ego orientation, most involved sport participants, with three studies involving  
14 schoolchildren in unspecified settings. Research has shown that those adopting a high task  
15 and high ego profile are more likely to be those enthusiastic about, or attracted to, playing  
16 sport (Fox et al., 1994; Wang & Biddle, 2001) and this seems to be consistent with our  
17 findings. In the only sample showing ego but not task orientation to be associated with  
18 positive affect (Ommundsen et al., 1998; Roberts & Ommundsen, 1996) the strength of effect  
19 was quite weak.

20         No potential moderators of the relationship between goal orientations and positive  
21 affect appeared significant. No discernible trends were detected for gender, age, measurement  
22 of goals or affect, or physical activity setting although it should be noted that little variation  
23 existed in age, most studies investigated males and females together, and some categories had  
24 few studies, such as physical activity not classified as physical education or sport. Further  
25 tests of moderation are needed.

## 1 Negative Affect

2 Negative affect has been operationally defined in terms of constructs such as anxiety,  
3 boredom and generalised negative affect measures. With a focus on promoting challenge and  
4 self-improvement, one might predict that a task orientation will be inversely related to  
5 negative affect. In contrast, ego orientation produces external pressures to perform well, thus  
6 predicting increases in anxiety and negative affect.

7 Ntoumanis and Biddle's (1999) meta-analysis of achievement goals and negative  
8 affect in physical activity settings showed a small and negative effect size for task orientation  
9 ( $r = -.18$  when corrected for sampling and measurement error) and an effect size close to zero  
10 for ego orientation (.04). The authors reported that all studies were correlational and thus no  
11 causal relationships could be inferred.

12 We located 38 published studies with 7780 participants (range = 24-1070; Mean  $n =$   
13 205) (Biddle et al., 1996; Boyd & Yin, 1996; Carpenter & Morgan, 1999; Duda et al., 1995;  
14 Duda et al., 1992; Duda & Nicholls, 1992; Fox et al., 1994; Goudas et al., 1994a; Goudas et  
15 al., 1995; Grieve, Whelan, Kottke, & Meyers, 1994; Guivernau & Duda, 1998; Hall & Kerr,  
16 1997; Hall, Kerr, & Matthews, 1998; Hatzigeorgiadis & Biddle, 1999; Hom et al., 1993;  
17 Newton & Duda, 1993; Newton & Duda, 1995; Newton & Duda, 1999; Newton & Fry, 1998;  
18 Ntoumanis & Biddle, 1998; Ntoumanis et al., 1999; Ommundsen & Pedersen, 1999;  
19 Pensgaard & Roberts, 2000; Roberts et al., 1996; Seifriz et al., 1992; Spray et al., 1999; Viira  
20 & Raudsepp, 2000; Vlachopoulos & Biddle, 1996; Vlachopoulos et al., 1996, 1997;  
21 Vlachopoulos & Biddle, 1997; Voight, Callaghan, & Ryska, 2000; White, 1998; White &  
22 Zellner, 1996; Xiang et al., 1997; Yin & Boyd, 1994; Yoo, 1999). Samples were reported  
23 from 8 countries, with the majority from the USA ( $k=16$ ) and the UK ( $k=14$ ). All studies  
24 were cross-sectional and most reported data on both males and females (81.6%). Samples  
25 tended to be young with 44.7% including those less than 14 years of age. Just over one third

1 (36.8%) sampled those aged 20 years or above. The measurement of negative affect included  
2 the assessment of anxiety-related constructs (52.6%; e.g., distress, negative thoughts, and  
3 anxiety, the latter assessed, for example, using the well-known STAI<sup>2</sup> or CSAI-2<sup>3</sup> scales),  
4 boredom (28.9%, usually assessed using the scale reported by Duda & Nicholls, 1992), and  
5 generalised negative affect (13.2%, assessed either using the PANAS<sup>4</sup> or a scale derived from  
6 a factor analysis of affect adjectives). Most studies used the TEOSQ (86.8%) to assess goal  
7 orientations.

8 Results reported either correlations between goals and measures of negative affect or  
9 mean differences in negative affect between goal profile groups. The results showed that  
10 negative affective reactions were positively associated with ego orientation in 34% of the  
11 studies, and inversely associated with task orientations in 34%. Over half of the studies  
12 showed no relationship between negative affect and ego (52.6%) or task (60.5%) orientations.  
13 We were able to calculate effect sizes for 35 studies and found small effects for task  
14 orientation (ES = -.15) and ego orientation (ES = .07). These confirm the findings of  
15 Ntoumanis and Biddle (1999).

#### 16 Attitudes towards Intentional Aggressive Acts, Rule Violations, and Cheating

17 Researchers have also examined the role of goal orientations on moral issues in sport.  
18 Specifically, achievement goals have been investigated in relation to 'sportspersonship',  
19 judgements regarding intentionally injurious sports acts, self-reported likelihood to aggress  
20 against an opponent, and aggressive behaviour. Nicholls (1989) has argued that the focus of  
21 an ego-oriented person on demonstrating superiority over others may result in a lack of  
22 concern about justice and fairness and the welfare of opponents in a competitive setting. In  
23 contrast, individuals high in task orientation, because their major concern is to fulfil their own

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<sup>2</sup> State-Trait Anxiety Inventory (Spielberger, Gorsuch, & Lushene, 1970)

<sup>3</sup> Competitive State Anxiety Inventory, version 2 (Martens, Vealey, & Burton, 1990)

<sup>4</sup> Positive and Negative Affect Schedule (Watson, Clark, & Tellegen, 1988)

1 potential, want to play by the rules and experience a fair competition and are therefore less  
2 likely to endorse or display aggressive behaviours.

3         Five studies using five independent samples were located (Duda, Olson, & Templin,  
4 1991; Dunn & Dunn, 1999; Rasclé, Coulomb, & Pfister, 1998; Stephens, 2000; Stephens &  
5 Bredemeier, 1996). Overall, 905 participants were studied (range = 120 - 307; mean  $n =$   
6 201). Samples were reported from three countries with the majority from the USA ( $k = 3$ ),  
7 with one each from Canada and France. Two studies reported data on both males and  
8 females, two studies reported data on males only, while one study used only a female sample.  
9 All samples were under 17 years with 40% aged 15 years or older and the remaining 60%  
10 aged between 9 and 14 years. Most studies (80%) used the TEOSQ to assess goal  
11 orientations whereas various measures were used to assess dimensions of moral behaviour,  
12 including the Multidimensional Sportpersonship Orientations Scale (MOSS) (Vallerand,  
13 Briere, Blanchard, & Provencher, 1997) or adapted scenarios from the Continuum of  
14 Injurious Acts (Bredemeier, 1985). All studies were cross-sectional.

15         Results reported correlations, canonical correlations, regressions, or goal profile group  
16 analyses. Ego orientation was positively related to the perceived legitimacy of intentionally  
17 injurious acts in two studies (40%), to unsportspersonlike attitudes in one study, and to  
18 instrumental and hostile aggression in one study. Correlations and canonical loadings were  
19 moderate to high. Task orientation was moderately linked to sportspersonlike attitudes in one  
20 study and strongly associated with sportspersonship orientations, such as respect for social  
21 conventions, and personal commitment to sport participation in another study. In a study  
22 employing goal profile analysis<sup>5</sup>, the high task oriented groups had significantly higher  
23 sportspersonship orientation levels than the low task oriented groups regardless of the level of  
24 ego orientation. However, in two studies involving young athletes, goal orientation did not

1 predict the likelihood of aggressing against an opponent. Meta-analytic calculations were not  
2 undertaken because studies used different measures for aggressive acts or cheating behaviour.

3 The findings clearly show that achievement goals, and ego orientation in particular,  
4 play an important role in athletes' morally relevant attitudes and behaviours. Consistent with  
5 theoretical predictions, athletes high in ego orientation tend to report unsportspersonlike  
6 attitudes, to endorse intentionally aggressive sport acts, and to display aggressive behaviours  
7 in the sport context.

#### 8 Perceptions of Significant Other's Goal Orientations

9 As a result of childhood socialisation experiences, individuals' goal orientations are  
10 expected to be consistent with the perceived goal orientations held by significant others, such  
11 as parents or coaches. Six published papers, with 741 participants (range = 71-212, Mean n =  
12 123.5) were located that have examined relationships between participants' goal orientations  
13 and the perceived goals of significant others (Dempsey, Kimiecik, & Horn, 1993; Duda &  
14 Hom, 1993; Ebbeck & Becker, 1994; Escarti, Roberts, Cervello, & Guzman, 1999; Kimiecik  
15 et al., 1996; Stephens & Bredemeier, 1996). Samples were reported from two countries, with  
16 the majority from the USA (k = 5) and one from Spain. Over 80% of studies reported data on  
17 both males and females. All studies examined participants under 20 years of age, with two-  
18 thirds reporting a mean age of under 14 years.

19 All six studies suggest a socialisation influence on young people's goal orientations.  
20 Positive relationships between individuals' goal orientations and the corresponding perceived  
21 goals of significant others were found for both task and ego orientation in five studies, with  
22 one reporting a relationship for task orientation only (Dempsey et al., 1993). Correlations  
23 were typically small-to-moderate in magnitude, although a meta-analysis of three of the

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<sup>5</sup> Goal profile analysis is when data are analysed by groups classified in terms of their combined task and ego goal orientations, such as high task/high ego or high task/low ego.

1 studies (N = 360) revealed an effect size for task orientation on parent's task orientation of  
 2 .54, and for ego orientation on parent's ego orientation of .44.

3 The limited work in this area implies correspondence between young people's goals  
 4 and the goals deemed to be endorsed by people important in their lives. Clearly, further  
 5 studies are required before more comprehensive conclusions can be posited.

### 6 Motivated-Related Behaviours

7 Positive motivated behaviours are reflected in task choice, exerted effort, and  
 8 persistence which should also be related to performance. Task-oriented people, and those  
 9 ego-oriented with high perceived ability, should, theoretically, be linked to more  
 10 motivationally positive patterns such as choosing moderately challenging tasks, exerting high  
 11 effort, and showing persistence.

12 We located 25 studies (N = 5480, range 24-723, mean n= 219) (Berlant & Weiss,  
 13 1997; Biddle & Goudas, 1996; Biddle et al., 1999; Boyd & Yin, 1996; Dempsey et al., 1993;  
 14 Ferrer-Caja & Weiss, 2000; Fox et al., 1994; Goudas et al., 1994b; Goudas et al., 1995;  
 15 Kimiecik et al., 1996; King & Williams, 1997; Lintunen et al., 1999; Martinek & Williams,  
 16 1997; Ntoumanis et al., 1999; Papaioannou, 1998; Papaioannou & Theodorakis, 1996; G.C.  
 17 Roberts et al., 1994; Ryska & Yin, 1999; Solmon & Boone, 1993; Spray, 2000; Spray &  
 18 Biddle, 1997; Van-Yperen & Duda, 1999; Viira & Raudsepp, 2000; White & Duda, 1994;  
 19 Yoo, 1999). These can be classified into three types of correlates: a) measures of behavioural  
 20 characteristics (e.g., seeking challenging tasks), b) intentions (e.g., for future participation),  
 21 and c) participation and performance<sup>6</sup>. All but one study (Spray, 2000) were cross-sectional.  
 22 Most studies came from the USA (40%) and the UK (32%) and only 20% investigated  
 23 participants 20 years of age and older. Most studies (88%) used the TEOSQ to assess goal

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<sup>6</sup> Notwithstanding their differences, these were combined as a measure of 'true' behaviour, whereas challenge and intentions are merely reflective of behaviour.

1 orientations. The majority of studies reported on participation and performance (52%), with  
2 fewer investigating behavioural characteristics (32%) and intentions (24%).

3 In 32% of the studies, no association was found between behavioural measures and  
4 task orientation and no association was detected in 76% of studies investigating ego  
5 orientation. Positive associations with behavioural variables were found frequently for task  
6 (64%) but not for ego (16%). Effect size computations confirmed a small effect for task (ES  
7 = .28) but no effect for ego (ES = .07).

### 8 Summary and Conclusions

9 The study of goal orientations has proved popular in the contemporary literature in  
10 sport and exercise psychology. Narrative reviews have largely concluded that a high task  
11 orientation is 'positive' or adaptive, either singly or in combination with a high ego  
12 orientation (Biddle, 2001; Duda & Hall, 2001), although the field has not been unchallenged  
13 in terms of conceptual and measurement issues (Harwood, Hardy, & Swain, 2000) and  
14 methodology (Biddle, Duda, Papaioannou, & Harwood, 2001). Comprehensive reviews do  
15 exist (e.g., Duda & Hall, 2001; Duda & Whitehead, 1998), but with the exception of  
16 Ntoumanis and Biddle's (1999) meta-analysis of goals and affect, there has been no  
17 systematic review attempted, to our knowledge, on goal orientations in sport and exercise. In  
18 the biomedical sciences, systematic reviews are an essential component of evidence-based  
19 practice. Indeed, the criteria specified for many systematic reviews in the medical literature,  
20 whereby only clinical trials are included, would lead to almost no goal orientations studies  
21 meeting typical inclusion criteria (Juni, Altman, & Egger, 2001). Nearly all the studies  
22 covered in our systematic review are cross-sectional surveys of the associations between  
23 goals and other, usually self-reported, outcome variables. At best, we might conclude that this  
24 constitutes 'Category C' evidence ("evidence is from outcomes of uncontrolled or  
25 nonrandomized trials or from observational studies"; Bouchard & Blair, 1999, p. S499) if we

1 adopt criteria in obesity and other health research domains (Bouchard & Blair, 1999;  
2 Institute, 1998). This will probably reduce our influence with policy makers. Better and more  
3 diverse research designs, such as randomized trials or longitudinal qualitative investigations,  
4 are now required in this field – a recommendation that is also applicable to researchers  
5 investigating other themes in sport and exercise psychology.

6 Accepting these limitations, we are able to provide clear and comprehensive findings  
7 across 10 sets of correlates of goal orientations in physical activity research. In summary, we  
8 can conclude that:

- 9 1. A task orientation has a moderate-to-large association with the belief that effort  
10 causes success. Conversely, an ego orientation has a moderate-to-large association  
11 with the belief that ability causes success.
- 12 2. A task orientation is associated with beliefs that the purposes of sport and physical  
13 education concern mastery/co-operation, fitness/health, and development of self-  
14 esteem. Ego orientation is associated with beliefs concerning the gaining of social  
15 status.
- 16 3. A task orientation is linked to adaptive achievement strategies (e.g., practice mastery,  
17 persistence in practice) and the size of this association appears to be moderate. The  
18 role of ego orientation is not clear.
- 19 4. Both task and ego orientation have small-to-moderate and positive associations with  
20 perceptions of competence.
- 21 5. Few studies have been conducted on goal orientations and motives for participation.  
22 Tentative results indicate that a task orientation is positively related to motives of skill  
23 development and team membership. Ego orientation is positively linked to motives of  
24 status/recognition and competition. Most associations are moderate in size.

- 1        6. Self-reported positive affect has a moderate-to-large positive association with a task  
2            orientation but no relationship with an ego orientation.
- 3        7. Self-reported negative affect has a small negative association with a task orientation  
4            but no relationship with an ego orientation.
- 5        8. Ego orientation appears to play an important role in athletes' morally relevant  
6            attitudes and behaviours. Athletes high in ego orientation tend to report  
7            unsportsmanlike attitudes, to endorse intentionally aggressive sport acts, and to  
8            display aggressive behaviours in the sport context.
- 9        9. From limited evidence, there is some correspondence between young people's goals  
10           and the goals deemed to be endorsed by people important in their lives (e.g., parents).
- 11       10. Motivation-related behaviours are weakly but positively associated with task  
12           orientation but are unrelated to ego orientation.
- 13       11. Nearly all studies are cross-sectional, leading us to conclude that the evidence is, at  
14           best, 'Category C' (evidence from uncontrolled or nonrandomized trials or from  
15           observational studies).
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